

## Message Text

UNCLASSIFIED

PAGE 01 FRANKF 05145 120611Z  
ACTION EUR-12

INFO OCT-01 EB-07 ISO-00 /020 W  
-----015740 120614Z /21

R 110923Z JUL 77  
FM AMCONSUL FRANKFURT  
TO SECSTATE WASHDC 8664  
USDOC WASHDC  
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 5145

E.O. 11652; N/A  
TAGS: BEXP, GW  
SUBJECT: WTDR/FTI, HORN, ALEXANDER

REF: USDOC 11956

1. GERMANY 2. CNTRY CODE: 428 3. SER.NO: 0262800

4. HORN, ALEXANDER, INTERNATIONALE BUCHHANDLUNG

4A. CODE: 4B. CODE : E

5. POSTF. 3340, SPIEGELSTRSE 9.

6. D 6200 WIESBADEN GERMANY

7. ESTABL: 1932 8. EMPL: 15 9. SIZE: (20-X) MEDIUM

10. REPUTATION: (22-X) GOOD

11. SALES AREA: W. GERMANY, EFTA AND EEC COUNTRIES.

12. RPT. DATE: 07/77

13A. 27213/145 RET.IM.EX. OF PROFESSIONAL PERIODICALS, SCIENTIFIC  
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DOCUMENTS.

13B. 27313/145 RET.IM.EX. OF SCIENTIFIC AND PROFESSIONAL BOOKS.

14. CONTACT: ALEXANDER HORN TITLE: OWNER

15. CABLE : NONE. 16. TELEX: NONE 17. TEL: 06112-374212

18. FINANCIAL REFS: DRESDNER BANK AG, DEUTSCHE BANK AG, WIESBADEN

19. TRADE REFS: N/A

20. FOREIGN FIRMS REPRESENTED: UNITED NATIONS, PUBLISHING & SALES SECTION, NEW YORK, N.Y. SINCE 1957.

21. ALEXANDER HORN ESTABLISHED HIS FIRM IN 1932 IN BERLIN AND MOVED IN 1946 TO WIESBADEN. THE FIRM HAS FAVORABLY DEVELOPED. CHIEF CUSTOMERS ARE UNIVERSITIES AND OTHER LIBRARIES. THE ANNUAL SALES VOLUME IS ABOUT DM 1.6 MILLION. ABOUT DM 200,000 ARE INVESTED IN EQUIPMENT AND INVENTORY. THE FIRM OWNS NO REAL ESTATE. THE FINANCIAL SITUATION IS ORDERLY. BANKING SOURCES STRESS PLEASANT BUSINESS CONNECTIONS AND PROMPT RETURNS OF ANY CREDITS TAKEN. NO DEROGATORY INFORMATION WAS RECEIVED FROM EITHER SIDE.

2. PREPARED BY P. BARTOLSIC, APPROVED BY W.H. MEMLER AT U.S. CONSULATE GENERAL, FRANKFURT.LEHMANN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009